Financial Health Advisors

March 2013



Deborah M. Adams

Partner

Adams, Kvittem-Barr & Assoc.

CPAs, LLP

P.O. Box 3513

Carefree, Arizona 85377

480-488-5255

Email: deba@carefreecpas.com

Areas of Concentration:

Accounting and tax, financial planning, business development, business strategic planning

Education and Training:

B.S., Auburn University; MBA, Georgia State University; Cert. of Advanced Graduate Study, Pace University; CPA

Professional and Civic Activities:

American Institute of Certified Public Accountants; Arizona Society of Certified Public Accountants; Scottsdale Chamber of Commerce; Carefree/Cave Creek Chamber of Commerce; North Scottsdale Chamber of Commerce; Carefree Kiwanis; Past Arizona Chairman, National Small Business Advisory Council;; Treasurer, Republican Legislative District 15; Foothills Caring Corp



Linda S. Batts

Attorney at Law Linda S. Batts, PLLC 7537 E. McDonald Drive Scottsdale, Arizona 85250 480-659-5192 Email: linda@lsbatts.com

Areas of Concentration:

Estate planning, estate tax and trust administration

Education and Training:

J.D., University of Iowa; B.S., Iowa State University

Professional and Civic Activities:

State Bar of Arizona; Maricopa County Bar Association



Corey M. Bird

Wealth Manager **Rowland Carmichael Advisors, Inc.** 7272 E. Indian School Road, Suite 212 Scottsdale, Arizona 85251 480-421-2660

Email: corey.bird@rcla.com



Gail Bradley

8989 N. Gainey Center Drive#209 Scottsdale, Arizona 85258 480-607-7601

Email: gail.bradley@cox.net

Areas of Concentration:

Financial planning; insurance consulting; real estate investing; investment management

Education and Training:

B.A.-Finance, Central Washington University A.A., Wenatchee Valley College

Professional and Civic Activities:

Central Arizona Estate Planning Council; Financial Planning Association; Scottsdale Young Life Committee; Wounded Warrior Foundation

Areas of Concentration:

Foundation, business and not-for-profit consultation; retired Vice President, Northern Trust

Education and Training:

B.A., University of Arizona; Master of Counseling, Arizona State University; Securities licenses: Series 7 & 66

Professional and Civic Activities:

Desert Botanical Board; Scottsdale Public Art Board; Phoenix Committee on Foreign Relations Board; ASU Women in Philanthropy; Past Chairman, Scottsdale Cultural Council Board; Herberger Theater Center Board; Scottsdale Boys and Girls Club Board; Jewish Federation Foundation Professional Advisory Committee; Arizona Community Foundation Advisory Board; Arizona Women's Forum

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Susan S. Brousseau

Senior Vice President
Wealth Advisor
Enterprise Bank and Trust
20909 N. 90th Place, Suite 102
Scottsdale, Arizona 85255
480-513-6070
Email: sbrousseau@enterprisebank.com

Areas of Concentration:

Comprehensive financial analysis, including implementation of estate planning; investment planning; retirement planning; trust services

Education and Training:

College of Charleston, Medical Technology

Professional and Civic Activities:

Central Arizona Estate Planning Council; Society of Financial Services Professionals; Financial Planning Association; Pinnacle Presbyterian Church Foundation; Pinnacle Presbyterian Church Chancel Choir



Mary Budzien

Wealth Advisor I
USAA Wealth Management
1 N. Norterra Parkway
Phoenix, Arizona 85085
602-332-7658
Email: mary.budzien@usaa.com

Areas of Concentration:

Estate planning, life insurance and investments

Education and Training:

MSN, Arizona State University, College of Nursing Certified Financial Planner

Professional and Civic Activities:

Past President, Central Arizona Estate Planning Council



Teresa Coin

Vice President

Bank of Arizona, N.A.

The Private Bank
16767 N. Perimeter Drive, Suite 200
Scottsdale, Arizona 85260
480-596-4329
Email: tcoin@bankofarizona.com

Areas of Concentration:

Trust and estate administration, estate planning, fiduciary taxation

Education and Training:

B.A., University of New Mexico; JD, Wake Forest University School of Law; LL.M., University of Miami School of Law

Professional and Civic Activities:

Valley Estate Planners; Planned Giving Round Table of Arizona; Paradise Valley Estate Planning Group



Mary Collum

Senior Vice President

National Bank of Arizona
7375 E. Doubletree Ranch Road
Scottsdale, Arizona 85253
480-384-5032
Email: mary.collum@nbarizona.com

Areas of Concentration: Commercial/private lending

Education and Training:

B.S.-Finance, Arizona State University; MBA, University of Phoenix; Graduate Level Banking Degree, Pacific Coast Banking School

Professional and Civic Activities:

Arizona Business Leadership; Valley Leadership Class 33; Social Venture Partners; Arizona Foundation for Women; Director, Central Phoenix Women

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Thomas W. Dietrich

Attorney at Law **Thomas W. Dietrich, PLLC**8655 E. Via De Ventura, Suite G-200

Scottsdale, Arizona 85258

480-626-1575

Email: tom@twdlaw.net

Areas of Concentration:

Estate planning and probate; corporations, partnerships and limited liability companies; taxation; elder law

Education and Training:

BA, University of Texas; JD, University of Texas; Master of Taxation, University of Florida

Professional and Civic Activities:

Planned Giving Roundtable Board; National Academy of Elder Law Attorneys; Central Arizona Estate Planning Council; State Bar of Arizona



Steven M. Fox

Attorney at Law, LLM in Taxation Shareholder **Buchalter Nemer** 16435 N. Scottsdale Road, Suite 440 Scottsdale, Arizona 85254 480-383-1829 Email: sfox@buchalter.com

Areas of Concentration:

Estate planning, income tax planning, estate and gift taxation, retirement planning, partnership and corporate taxation, business law and entity formations

Education and Training:

B.A. History, University of Richmond, Virginia; J.D.-Cum Laude, Touro Law Center in Huntington, New York; Master of Lawhonors, Taxation, Golden Gate University School of Law, San Francisco

Professional and Civic Activities:

Board of Directors, Kids At Hope; State Bar of Arizona



J. Noland Franz, Esq.

Attorney at Law Certified Estate & Trust Specialist **Buchalter Nemer** 16435 N. Scottsdale Road, Suite 440 Scottsdale, Arizona 85254 480-383-1861 Email: jfranz@buchalter.com

Areas of Concentration:

Estate planning; estate and trust litigation; probate and trust administration; securities litigation and arbitration; business law, including business exit planning; charitable giving, formation and representation of tax exempt organizations

Education and Training:

B.A., University of Kansas; J.D., University of Michigan; MBA, University of Missouri at Kansas City

Professional and Civic Activities:

State Bar of Arizona, Missouri Bar Association; WealthCounsel; Rotary Club of Scottsdale; Valley Leadership, Class V



DeWitt C. Gibson III

Owner

The Gibson Agency
4835 E. Cactus Road, Suite 334
Scottsdale, Arizona 85254
602-953-7447
Email: clint@gibsoninsurance.com

Areas of Concentration:

Personal life insurance, business life insurance, estate life insurance

Education and Training:

B.S., Arizona State University

Professional and Civic Activities:

Past Board Member, Paradise Valley Country Club; Past President, Phoenix Saguaro Kiwanis; Past Board Member, Phoenix 100 Club

Financial Health Advisors



John A. Gulick III, Esq.

Attorney at Law/CPA 30487 N. 77th Place Scottsdale, Arizona 85266 623-203-6578

Email: john.gulick@azbar.org

Areas of Concentration:

Taxation, estates & trusts; probate, wills, trusts and Probate Court master services; financial & philanthropic planning, wealth advisory & strategy; government relations, legislative affairs & public policy; political & election campaign consulting, communications; general counsel legal services & executive management, public & private companies

Education and Training:

B.S., Business Administration, University of Arizona; J.D., Southern Methodist University

Professional and Civic Activities:

Chairman, Scottsdale 2012 Bond Task Force; American Institute of CPAs; Arizona Society of CPAs; American Bar Association; Texas Bar Association; Scottsdale Bar Association; President, LMVHOA



Stephen Hatcher

First Vice President, Investments Senior PIM Portfolio Manager, RIA **Wells Fargo Advisors, LLC** 20551 N. Pima Road, Suite 200 Scottsdale, Arizona 85255 480-419-2053

Email: stephen.hatcher@wellsfarqoadvisors.com

Areas of Concentration:

Investment and estate planning

Education and Training:

BSME-Aerospace Engineering, Arizona State University; MBA-Finance, University of Phoenix

Professional and Civic Activities:



L. Jane Heist

Certified Public Accountant 9179 E. Rosemonte Drive Scottsdale, Arizona 85255 480-756-1040

Email: LJH0CPA@hotmail.com



Robert W. Hollinger

First Vice President

Merrill Lynch Private Client Services
23350 N. Pima Road
Scottsdale, Arizona 85255
480-513-2200

Email: robert hollinger@ml.com

Areas of Concentration:

Portfolio management, tax planning and compliance, estate planning and compliance, investment planning

Education and Training:

B.S. Accounting, University of Northern Colorado

Professional and Civic Activities:

American Institute of CPAs; Arizona and Colorado Societies of CPAs; Phoenix CFA Society; CFA Institute; East Valley Estate Planning Council; Western Pension & Benefit Conference

Areas of Concentration:

Portfolio management, wealth management advisory, financial planning

Education and Training:

BSB, Emporia State University-Kansas; Certified Financial Planner

Professional and Civic Activities:

Past Foundation Board, St. Barnabas on the Desert; Past Officer, The Wildest Club in Town, Phoenix Zoo

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Charles J. Inderieden

Certified Public Accountant
Henry & Horne, LLP
7098 E. Cochise Drive, Suite 100
Scottsdale, Arizona 85253
480-483-1170
Email: chucki@hhcpa.com

Areas of Concentration:

Individual, estate, gift and trust tax planning and compliance

Education and Training:

B.S. Accounting, Arizona State University

Professional and Civic Activities:

American Institute of CPAs; Arizona Society of CPAs; Central Arizona Estate Planning Council; Scottsdale Estate Planners Study Group; Executive Council Life Member, Phoenix Metropolitan Boys & Girls Club; Member, Arizona State University Professional Advisory Committee for the School of Accountancy; Chairman, Scottsdale Healthcare Foundation Financial Health Advisors; Board Member, Arizona Musicfest



Robert L. Jackson

Chief Executive Officer

Jackson Financial Advisors, Inc.
9590 E. Ironwood Square Drive,
Suite 110
Scottsdale, Arizona 85258
480-609-1055
Email: bob@ifawealth.com

Areas of Concentration:

Investment advisors, financial planning, estate and wealth management, retirement planning

Education and Training:

B.S. Finance, Arizona State University; Certified Financial Planning Professional

Professional and Civic Activities:

The Financial Planning Association; Secretary, Scottsdale Rotary Club; Treasurer, Scottsdale Rotary Foundation; Scottsdale Chamber of Commerce; Past President, Scottsdale Ranch Community Association



Richard B. Johnson

Principal

Bernstein Global Wealth

Management

1999 Avenue of the Stars, 21st Floor Los Angeles, California 90067 310-286-6014

Email: richard.johnson@bernstein.com



Christopher J. Klecka

Director

Citi Private Bank
2526 E. Camelback Drive, Suite 800
Phoenix, Arizona 85016
602-667-8944

Email: christopher.j.klecka@citi.com

Areas of Concentration:

Investment planning, retirement planning, complex asset allocation strategies, annual budgeting, single-stock strategies, philanthropic gifting, multi-generational financial planning

Education and Training:

B.S. Aerospace Engineering, UCLA

Professional and Civic Activities:

Central Arizona Estate Planning Council

Areas of Concentration:

Wealth management advisory, financial planning, estate and trust administration

Education and Training:

B.S. Finance and Accounting, University of Arizona

Professional and Civic Activities:

Hon Kachina Council; Planned Giving Advisory Council, TGen; CPA Volunteer, Valley of the Sun United Way

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Jess D. Kravitz

Managing Partner
Securus Financial Group, LLC
8080 E. Gelding Drive, Suite 105
Scottsdale, Arizona 85260
480-659-3850
Email:
jesskravitz@securusfinancialgroup.com

Areas of Concentration:

Retirement and wealth management

Education and Training:

BS Accounting, Quinnipiac College; CFP, College of Financial Planning

Professional and Civic Activities:

Scottsdale Healthcare Foundation: Scottsdale Healthcare Golf Classic Committee; Chairman, Virginia G. Piper Cancer Center Gift of Life Lodging Program



Gregory M. Kruzel

Attorney at Law **Braun Siler Kruzel PC**14811 N. Kierland Blvd., Suite 500
Scottsdale, Arizona 85254
480-367-3362
Email: gkruzel@bskazlaw.com

Areas of Concentration:

Estate planning, estate administration, contested estates and closely-held business disputes, charitable planning, business planning, mergers and acquisitions

Education and Training:

B.A., St. Mary's University of Minnesota; J.D., University of Notre Dame

Professional and Civic Activities:

Board of Directors, Central Arizona Estate Planning Council; Board of Directors, Phoenix Children's Hospital Foundation; Board of Directors, McDowell Sonoran Conservancy; Professional Advisory Board, Catholic Community Foundation; Past Chair, Professional Advisory Board, Arizona Community Foundation; Past President, Xavier Foundation, Inc.



W. John Lischer

Attorney at Law

Ryley Carlock & Applewhite

8767 E. Via De Ventura, Suite 270

Scottsdale, AZ 85258

480-922-4684

Email: jlischer@rcalaw.com



Roman Lopatynski

Investment Advisor Representative **ING Financial Partners** 10845 N. 95th Place Scottsdale, Arizona 85260 480-614-5445 Email: romanl@Q.com

Areas of Concentration: Estate planning, trust administration

Education and Training:B.A., Grinnell College; J.D., University of Michigan

Professional and Civic Activities:

Board Member, Sun Valley Lodge; Board member, Ellis Center for Educational Excellence

Areas of Concentration: Fee-based investment management

Education and Training: BSEE, University of Illinois

Professional and Civic Activities:

Financial Health Advisors



James R. Lukes

11034 E. Yucca Street Scottsdale, Arizona 85259 602-320-3467 Email: Ljlukes@.cox.net

Areas of Concentration: Planned giving

Education and Training:Arizona State University; Fresno City College

Professional and Civic Activities:

Central Arizona Estate Planning Council; East Valley Estate Planning Council; Phoenix Zoo Advisory Board; Area Agency on Aging; Planned Giving Roundtable



Barry A. McBride

Life Insurance Agent **The Sun Cornerstone Group, Inc.**9929 N. 95th Street, Suite Q110
Scottsdale, Arizona 85258
602-808-9008, ext. 21
Email: barrymcbride@suncornerstone.com

Areas of Concentration:
Estate planning, non-qualified retirement plans

Education and Training: B.A., Grand Canyon University

Professional and Civic Activities:

Society of Financial Service Professionals; Million Dollar Round Table Foundation; School Board, Canyon State Academy; Past President, National Association of Insurance and Financial Advisors; Past President, Central Arizona Estate Planning Council; Past President, Fellowship of Christian Athletes State Board; Past Board Chair, St. Mary's Food Bank Alliance



Michael K. McCartney

Senior Vice President
Manager, Wealth Management Group
Arizona Bank & Trust
2036 E. Camelback Road
Phoenix, Arizona 85016
602-381-2065
Email: mmccartney@arizbank.com



Education and Training:B.S., M.B.A., Arizona State University

Professional and Civic Activities:

Past Chairman and Treasurer, Gompers Habilitation Center; Member and Past President, Central Arizona Estate Planning Council; Catholic Community Foundation, Finance and Investment Committee



Denise McClain

Financial Principal **Abbot Downing**6730 N. Scottsdale Road, Suite 240
Scottsdale, Arizona 85253
480-905-9248
Email:
denise.mcclain@abbotdowning.com

Areas of Concentration:

Estate planning, trust and estate administration, financial planning

Education and Training:

B.S., Accountancy, Arizona State University; J.D., Arizona State University College of Law

Professional and Civic Activities:

Past President, Susan G. Komen for the Cure Phoenix Affiliate; Planned Giving Advisory Council, Ballet Arizona; Steering Committee and Volunteer, Wills for Heroes; Valley Estate Planners; Scottsdale Young Estate Planners; Phoenix Business Journal Class of 2009 "Forty Under 40"; Crittenton Society Leadership Council, Florence Crittenton; Planned Giving Advisory Committee, Phoenix Zoo

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T. Troy McNemar

Certified Specialist in Estate & Trust Law McNemar Law Offices, P.C. 1747 E. Morten Avenue, Suite 106 Phoenix, Arizona 85020 602-265-3971 Email: Law@McNemar.com

Areas of Concentration:

Estate planning, probate, trust and estate administration, guardianships and conservatorships for adults

Education and Training:

J.D., University of Kansas School of Law; B.B.A., Washburn University

Professional and Civic Activities:

Arizona Endowment Building Initiative; Central Arizona Estate Planning Council; Planned Giving Roundtable; Rotary 100



Kari R. Meyrose

Attorney at Law **Titus Brueckner & Levine PLC**8355 E. Hartford Drive, Suite 200
Scottsdale, Arizona 85255
480-483-9600

Email: kmeyrose@tbl-law.com

Areas of Concentration:

Estate planning, business law and real estate

Education and Training:

J.D., Loyola University Chicago; B.S., Arizona State University

Professional and Civic Activities:

National Alliance for the Mentally III; Wills for Heroes; Scottsdale Bar Association



Mark Moritz

Attorney at Law 1712 W. Hopi Drive Chandler, Arizona 85224 480-513-4426

Email: mark.moritz@azbar.org



Estate planning to clients' individualized, personalized specifications

Education and Training:

B.S., University of Phoenix; J.D., Arizona State University

Professional and Civic Activities:

Planned Giving Round Table; National Council on Planned Giving; Valley Estate Planners; Society of Financial Service Professionals; Probate/Trust Section, Maricopa County Bar Association; Arizona Bar Association



Karen L. Nagle

President

Nagle Law Group, P.C.

4530 E. Shea Blvd., Suite 140
Phoenix, Arizona 85028
602-595-6951 ext 112
Email: karen@naglelaw.com

Areas of Concentration: Estate planning

Education and Training:

B.A., Brandeis University; J.D., University of Southern California

Professional and Civic Activities:

Women's Philanthropy Board, Jewish Community Association; Central Arizona Estate Planning Council; Phoenix Girls' Chorus; Maricopa County Foster Care Review Board; Har Zion Congregation; Kivel Campus of Care; Kivel Campus of Care Auxiliary

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Harry A. Papp

Investment Advisor

L. Roy Papp & Associates, LLP
2201 E. Camelback Road,
Suite 227B
Phoenix, Arizona 85016
602-956-0980
Email: harry@roypapp.com

Areas of Concentration:

Portfolio and wealth management, general investment advice

Education and Training:

B.A., Brown University; M.B.A., University of Chicago; Chartered Financial Analyst

Professional and Civic Activities:

Member and Past President, Phoenix Zoo Board; Treasurer, Community Health Charities; Board Member, Blue Cross Blue Shield; Trustee, Arizona State University Foundation; Board of Directors, Arizona State Board of Investment



Edward L. Plotkin

Vice President/Wealth Manager **National Bank of Arizona Wealth Management** 7375 E. Doubletree Ranch Road Scottsdale, AZ 85258 480-384-5036

Email: edward.plotkin@nbazwealthmanagement.com

Areas of Concentration:

Wealth management; financial planning; trust and estate administration; investment management for affluent families, corporate executives, business owners and foundations

Education and Training:

B.A. Economics, University of Arizona

Professional and Civic Activities:

Founding Member, Arizona Chapter of the National Association of Corporate Directors; Board Member, Friends of Public Radio Arizona; President, Mustang Lacrosse Club



Paul R. Quackenbush, CTFA

Elder Services Specialist **Wells Fargo Private Bank** 8601 N. Scottsdale Road, First Floor Scottsdale, Arizona 85253 602-326-9220

Email: paul.r.quackenbush@wellsfargo.com

Areas of Concentration:

Elder Services – life and wealth management solutions for aging adults

Education and Training:

BS-Accounting, Arizona State University; Certified Public Accountant, State of Arizona; Certified Trust Financial Advisor

Professional and Civic Activities:

Board of Directors, ElderFriends/DOVES; Planned Giving Committee, Sun Health Foundation; Memory Training Volunteer, Banner Alzheimer's Institute



Ali N. Rizvi

Partner **North Star Resource Group** 4645 N. 32nd Street, Suite 200 Phoenix, Arizona 85018 602-224-5366

Email: ali.rizvi@northstarfinancial.com

Areas of Concentration:

Retirement planning, tax planning/estate planning, investment planning

Education and Training:

B.S., University of Arizona

Professional and Civic Activities:

Vice Chair, Mountain Park Health Centre Foundation; National Association of Insurance and Financial Advisors; Million Dollar Round Table (MDRT); Planned Giving Committee, Phoenix Children's Hospital; Phoenix Committee on Foreign Relations

Financial Health Advisors



Jean Reed Roberts

Retired Attorney 8613 N. 84th Place Scottsdale, Arizona 85258 480-991-9070

Email: jeanreedroberts@cox.net

*Areas of Concentration:*Estate planning, probate – retired

Education and Training:

B.A. Journalism, University of North Carolina; J.D., Arizona State University

Professional and Civic Activities:

Charter 100 of Phoenix, American Association of University Women



Ron Saffer, CLU

Investment Advisor Representative Registered Principal FINRA **Saffer Wealth Strategies** 1130 E. Missouri Avenue, Suite 205 Phoenix, Arizona 85014 602-263-8787 Cell: 602-228-2121 Email: ron@safferws.com

Areas of Concentration:

Fee-based wealth management, a Registered Investment Advisory (RIA) firm

Education and Training:

Finance and Accounting, University of Arizona; CLU, American College Bryn Mawr, PA

Professional and Civic Activities:

NAIFA; Member of Hall of Fame and Past President, Society of Financial Service Professionals; Central Arizona Estate Planning Council and Past President; Trustee Emeritus, Foundation Trustees and Board of Directors Life, Phoenix Boys & Girls Club; Past Board, Junior Golf Association of AZ; Past Foundation Investment Committee, Valley Presbyterian Church



Scott R. Santerre

Attorney at Law Certified Tax Specialist **Santerre & Vande Krol, Ltd.** 7920 E. Thompson Peak Parkway, Suite 150 Scottsdale, Arizona 85255 480-991-3990 Email: srs@svklaw.com

Areas of Concentration:

Estate and tax planning, probate and trust law, qualified retirement plans

Education and Training:

B.S. with distinction, Business Administration, Arizona State University; J.D., cum laude, University of San Diego

Professional and Civic Activities:

Arizona and U.S. District Court; District of Arizona; U.S. Tax Court; State Bar of Arizona; Maricopa County Bar Association; Scottsdale Bar Association; Member, 401 Committee; Phoenix Tax Workshop; Tax Law Certified Specialist, Arizona Board of Legal Specialization



Frederick A. Schertenlieb

Vice President,
Wealth Management Group **Arizona Bank and Trust**2036 E. Camelback Road
Phoenix, Arizona 85016
602-381-2066

Email: fschertenlieb@arizbank.com

Areas of Concentration:

Trust and estate planning, fee-based investment management, private banking (lending), personal banking/deposit products

Education and Training:

BBA, Western Michigan University; MBA, Northwestern University

Professional and Civic Activities:

Central Arizona Estate Planning Council; Canada Arizona Business Council; Investment Management Committee, Phoenix Area Agency on Aging; Planned Giving Development Committee, Phoenix Zoo

Financial Health Advisors



Daniel T. Schmaltz

Partner, Southwest Region
Thrivent Financial
17015 N. Scottsdale Road, Suite 200
Scottsdale, Arizona 85255
480-563-1502 x207
Email: daniel.schmaltz@thrivent.com

Areas of Concentration:

Family business succession, wealth governance, sophisticated life insurance solutions

Education and Training:

B.S.-Finance, Arizona State University

Professional and Civic Activities:

Board of Directors, St. Mary's High School Scholarship and Benefit Fund; Central Phoenix Young Life Committee; Dads on Duty, Lookout Mountain Elementary School; W.P. Carey School of Business Alumni Association, Arizona State University



Philip M. Seibel

Client Advisor

WealthPoint, LLC
2398 E. Camelback Road, Suite 935
Phoenix, Arizona 85016
602-773-5533
Email: phil@wealthpoing.net

Areas of Concentration:

Life insurance

Education and Training:

Corporate Communications, University of Texas

Professional and Civic Activities:

President, People Invested in People; Arizona Baseball Charities



Jay R. Spector

Financial Advisor, CFP

Merrill Lynch Wealth Management
23350 N. Pima Road
Scottsdale, Arizona 85255
480-513-6734
Email: jay.spector@ml.com

Website: fa.ml.com/jay.spector

Areas of Concentration:

Retirement, investment and estate planning for high net worth investors; implementation of customized business retirement solutions; generational wealth transfer through the utilization of life insurance solutions

Education and Training:

BGS-Business Administration, Northern Arizona University; Master of Science in real estate, Johns Hopkins University

Professional and Civic Activities:

Chair, Alpha Epsilon Pi Fraternity – Arizona Alumni Club; Scottsdale Leadership, Class XX; Fiesta Bowl Committee



Christine Spitzer

AVP/Trust Officer **Bank of Arizona**7047 E. Greenway Parkway, Suite 360
Scottsdale, Arizona 85254
480-596-4336
Email: cspitzer@bankofarizona.com

Areas of Concentration:

Irrevocable trusts, revocable trusts, IRAs, investment management accounts

Education and Training:

AA, Orange Coast College; Cannon Trust School; Western International University

Professional and Civic Activities:

Treasurer, Valley Estate Planners; Tax and Legal Seminar Planning Committee, Arizona Community Foundation; Walk to Defeat ALS Planning Committee, The ALS Association

Financial Health Advisors



Mitchell J. Stillman

Managing Director, Investments Portfolio Manager **Wells Fargo Advisors, LLC** 20551 N. Pima Road, Suite 200 Scottsdale, Arizona 85255 480-419-2070

Email: mitchell.stillman@wfadvisors.com
Website: www.mitchellstillman.com

Areas of Concentration:

Portfolio management and asset allocation services for retirement plans and high net worth investors, with particular attention to tax ramifications

Education and Training: B.A., University of Cincinnati

Professional and Civic Activities:



Robert E. Thomson

Attorney at Law **Jekel Howard & Thomson, LLP** 8283 N. Hayden Road, Suite 100 Scottsdale, Arizona 85258 480-948-7060

Email: rthomson@jekel-howard.com

Areas of Concentration:Estate planning and wealth preservation

Education and Training:

B.A., Occidental College; J.D., University of California Berkeley

Professional and Civic Activities:

Estate Trust and Probate Section, State Bar of Arizona; Trust and Probate Section, Maricopa County Bar Association; Scottsdale Bar Association; Board of Directors, Fountain Hills Sanitary District; Fountain Hills Senior Services Foundation Board; River of Time Museum Foundation



J. Darren Wallace

Principal
Wild Olive Insurance &
Financial Services
8014 E. McClain Drive, Suite 120
Scottsdale, Arizona 85260
480-641-6190
Email: dwallace@wildoliveifs.com

Areas of Concentration:

Small business owners benefits, individual planning and legacy planning, group benefits and gap management

Education and Training:

B.S.-Business Marketing & Minor in Communications and Journalism, Oregon State University

Professional and Civic Activities:

Financial Industry Regulatory Authority (FINRA), Million Dollar Round Table (MDRT); Boy Scouts of America; Child Help



Keith Wibel

President
Foothills Asset Management, Ltd
8767 E. Via De Ventura, Suite 175
Scottsdale, Arizona 85258
480-777-9870
Email: keith@faml.net

Areas of Concentration:

Fee-only investment management for individuals, businesses, retirement plans, endowments and foundations

Education and Training:

B.S.-Finance, Arizona State University; Graduate Study, University of Michigan Graduate School of Business; Chartered Financial Analyst, CFA Insitute

Professional and Civic Activities:

Advisor to Student Investment Management Fund, Arizona State University; Investment Committee, Northern Arizona University; Phoenix CFA Society; Scottsdale Estate Planners

Financial Health Advisors



Ronald G. Wilson

Attorney at Law Morris, Hall & Kinghorn, P.L.L.C. 3300 N. Central Avenue, Suite 900 Phoenix, Arizona 85012 602-249-1328

Email: rwilson@morristrust.com

Areas of Concentration: Estate planning

Education and Training:

Undergraduate Degree, Emporia State University; J.D., Washburn University

Professional and Civic Activities:

Past Chairman, Terraces of Phoenix Retirement Community; Past Chairman, Arizona State Bar Probate Section; Past Chairman, Central Arizona Estate Planning Council; Past Chairman, Central Arizona Chapter of the Arthritis Foundation; Planned Giving Committee, Phoenix Art Museum; First United Methodist Church; Valley of the Sun YMCA; KAET T.V.



L. Jeannette Wright

Sr. Estate Advisor

JP Morgan Chase Bank, N.A.
8501 N. Scottsdale Road, Suite 240
Scottsdale, Arizona 85253
480-333-4462

Email: l.j.wright@jpmorgan.com

Areas of Concentration:

Estate and trust planning, administration of trusts/estates, investment management

Education and Training:

B.S. Accounting, Arizona State University

Professional and Civic Activities:

Arizona Society of CPAs; Board Member, The Terraces of Phoenix; Past President, Central Arizona Estate Planning Council; Past President, Valley of the Sun Kiwanis